

Ordinary Income/Expense	2021	Percent Increase or decrease vs 2021	2022
Income			
Swim Team Reimbursement			
Non Member Swimmers	7,350.00		7,350.00
Sales Tax Reimbursement	463.93		463.93
Swim Team Reimbursement - Other	2,165.89		2,165.89
Total Swim Team Reimbursement	9,979.82		9,979.82
Membership Dues			
Volunteer Checks Cashed	12,650.00		12,650.00
Initiation Fee	32,500.00	50%	16,250.00
			50% of 2021 due to the decrease in expected new members, consider initiation fee increase. Take a look at membership projection because we added members last year they would have had partial years payment.
Membership Dues - Other	279,477.86		297,000.00
Total Membership Dues	324,627.86		325,900.00
Guest Fees	9,571.49		9,571.49
Party Rentals - Member	2,851.00		2,851.00
Snack Bar	5,837.03		5,837.03
Total Income	352,867.20		354,139.34
Expense			
Taxes			
State Taxes	-47.40		-47.40
Federal Taxes	480.83		480.83
Tax Preparation	965.00		965.00
Total Taxes	1,398.43		1,398.43
Unknown	197.00		197.00
Lifeguard Training	3,674.00		3,674.00
Property Tax	6,710.08		6,710.08
Permit	968.32		968.32
Events			
Volleyball Tournament	114.91		114.91
Cinco de Mayo	-258.68		-258.68
Aloha night	14.44		14.44
Work Day	98.08		98.08
Board Dinner	1,861.98		1,861.98
Oktoberfest	-371.63		-371.63
Sparktacular	1,438.22		1,438.22
Kids Camp Out	-485.12		-485.12
Events - Other	-799.11		-799.11
Total Events	1,613.09		1,613.09
Bank Fee	105.50		105.50
Lifeguard Supplies	1,792.96		1,792.96
Supplies			
Activities	377.91		377.91

	2021	Percent Increase or decrease vs 2021	2022	
Snack Bar Inventory	3,200.25		3,200.25	
Misc Consumables	602.58		602.58	
Charcoal	1,521.95		1,521.95	
Consumables	1,674.20		1,674.20	
Chairs, Umbrellas, Tables, BBQ	6,729.69	Update to 3.5K	3,500.00	Changed to 3.5K per meeting notes
Supplies - Other	1,263.72		1,263.72	
Total Supplies	15,370.30		12,140.61	
Computer and Internet Expenses	5,273.12		5,273.12	Seems High Need to look at this more
Insurance Expense	35,934.33		35,934.33	
Office Supplies				
Postage	146.75		146.75	
Office Supplies - Other	537.03		537.03	
Total Office Supplies	683.78		683.78	
Payroll Expenses				
Payroll Fees	2,665.05	115%	3,064.81	
Payroll Wages	70,481.61	115%	81,053.85	
Payroll Taxes	17,018.20	115%	19,570.93	
Payroll Expenses - Other	257.40	115%	296.01	
Total Payroll Expenses	90,422.26		103,985.60	
Professional Fees				
Website	1,672.40		1,672.40	
Lawyer	1,625.00		1,625.00	
Professional Fees - Other	568.32		568.32	
Total Professional Fees	3,865.72		3,865.72	
Repairs and Maintenance				
Pool Maintenance Service	24,070.89		24,070.89	
Pool Repair			33,000.00	Includes 8K in Pool repair and 23k for diving board
Gardener	11,039.36		19,500.00	Includes 6K for Arborhist.
Keys	333.25		333.25	
Work Day	1,768.06		1,768.06	
Repairs and Maintenance - Other	10,626.86		10,626.86	Additional 45K for the diving board, change diving board to separate line 23,153.09K for boards
Total Repairs and Maintenance	47,838.42		89,299.06	
Sales Tax	445.91		445.91	
Utilities				
Garbage	3,709.53		3,709.53	
Alarm	907.00		907.00	
County	678.00		678.00	
City	8,140.37		8,140.37	
PG&E	10,769.85		10,769.85	
SMUD	11,664.53		11,664.53	
Utilities - Other	757.00		757.00	

	2021	Percent Increase or decrease vs 2021	2022
Total Utilities	<u>36,626.28</u>		<u>36,626.28</u>
Total Expense	<u>252,919.50</u>		<u>304,713.79</u>
Net Ordinary Income	<u>99,947.70</u>		<u>49,425.55</u>
Net Income	<u><u>99,947.70</u></u>		<u><u>49,425.55</u></u>